



SKELTON TOMKINSON STANDS OUT FROM THE REST

Working culture with a difference.

Media Release

September 2008

Skelton Tomkinson, one of the world's leading providers of integrated transport and logistics services for the earthmoving, mining and construction equipment industries, today announced the opening of its first Asian office in Yokohama.

In line with the company's vision for global expansion, Skelton Tomkinson has opened several additional offices internationally and throughout Australia over the last two years, increasing its market share to approximately 50 percent.

The Yokohama office, located in the prestigious Landmark Building, will handle all bulk over-dimensional shipping and integrated freight logistics at the Port of Yokohama. It will also be responsible for conducting pre-shipment inspections of machinery to ensure it complies with the Australian Quarantine Inspection Service requirements. The expansion will also see the Company gain easier access to the main shipping ports in South East Asia and enable it to cater for the specific needs of its clients around the globe.

Brad Skelton, founder and Chief Executive Officer of Skelton Tomkinson, said there has been a tremendous growth in the transport and logistics industry in all parts of the world.

"Skelton Tomkinson is riding high on this growth and is venturing into untapped markets that show enormous potential," said Mr Skelton. "We aim to capitalise on the opportunities present in these markets to become a truly global, 24-hour service provider for our clients."

The Japanese operations of Skelton Tomkinson have been made possible with the professional support from representatives of the City of Yokohama, the Kanagawa prefecture and also JETRO (the Japan External Trade Organization).

"We managed to develop a very strong collaborative relationship with each of the organizations and this has meant we could begin our business activities with confidence and vigour," explained the manager of Japanese operations, Ross Radich.

Mr Skelton said the company's expansion plans are in line with its philosophy of leading the way in the integrated transport and logistics industry by providing excellent service.

"Skelton Tomkinson has grown immensely since its inception in 1995. We're proud to have strengthened the company not merely by market share, but by broadening our service offerings," said Mr Skelton. "Our formula for expansion is to step out of our comfort zone and venture where our competitors dare not and do what they aren't comfortable doing."

Skelton Tomkinson was originally founded by Brad Skelton in 1995. The company is a recognized leader in its field winning the 2006 & 2007 Australian Lloyds Shipping Award for Innovations in Intermodal Transport, and the coveted National Logistics and Supply Chain award in 2003 and 2004. It has nine offices in total, located across Australia, Europe, Japan and the United States of America.

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