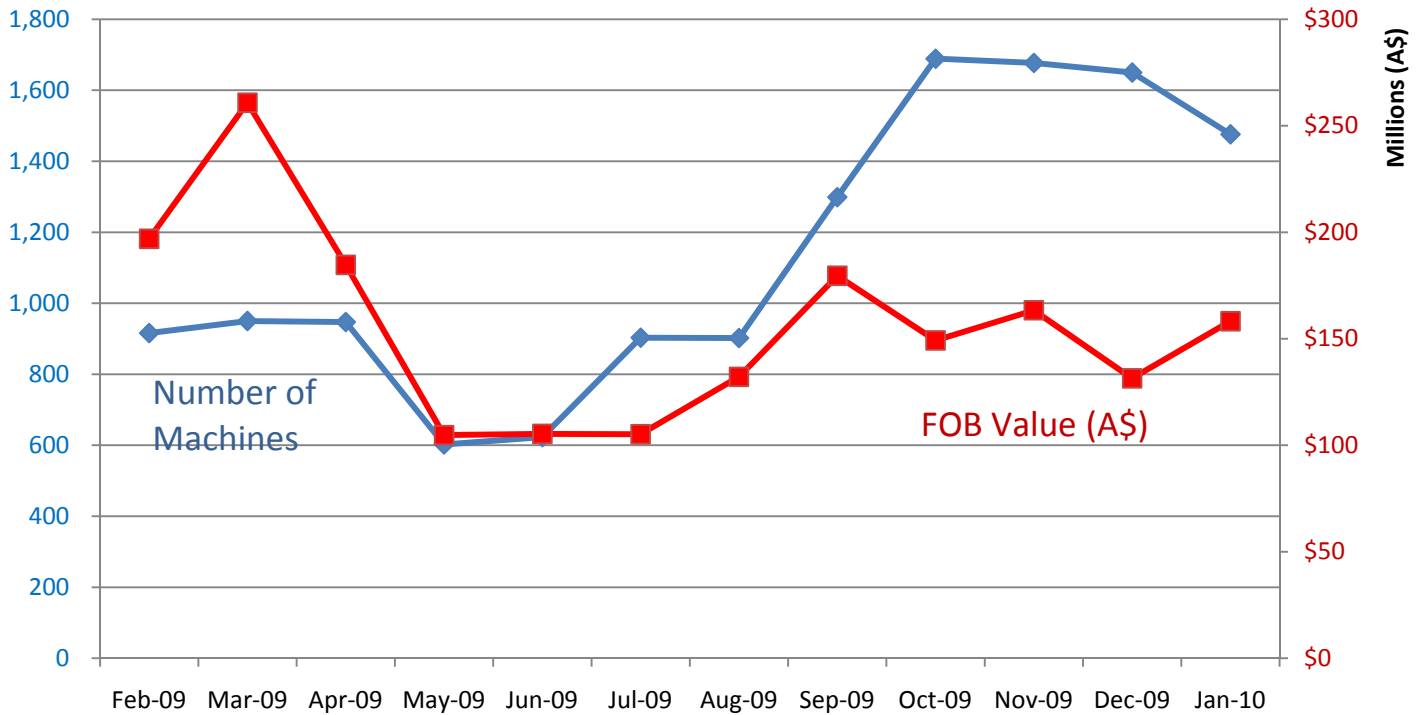




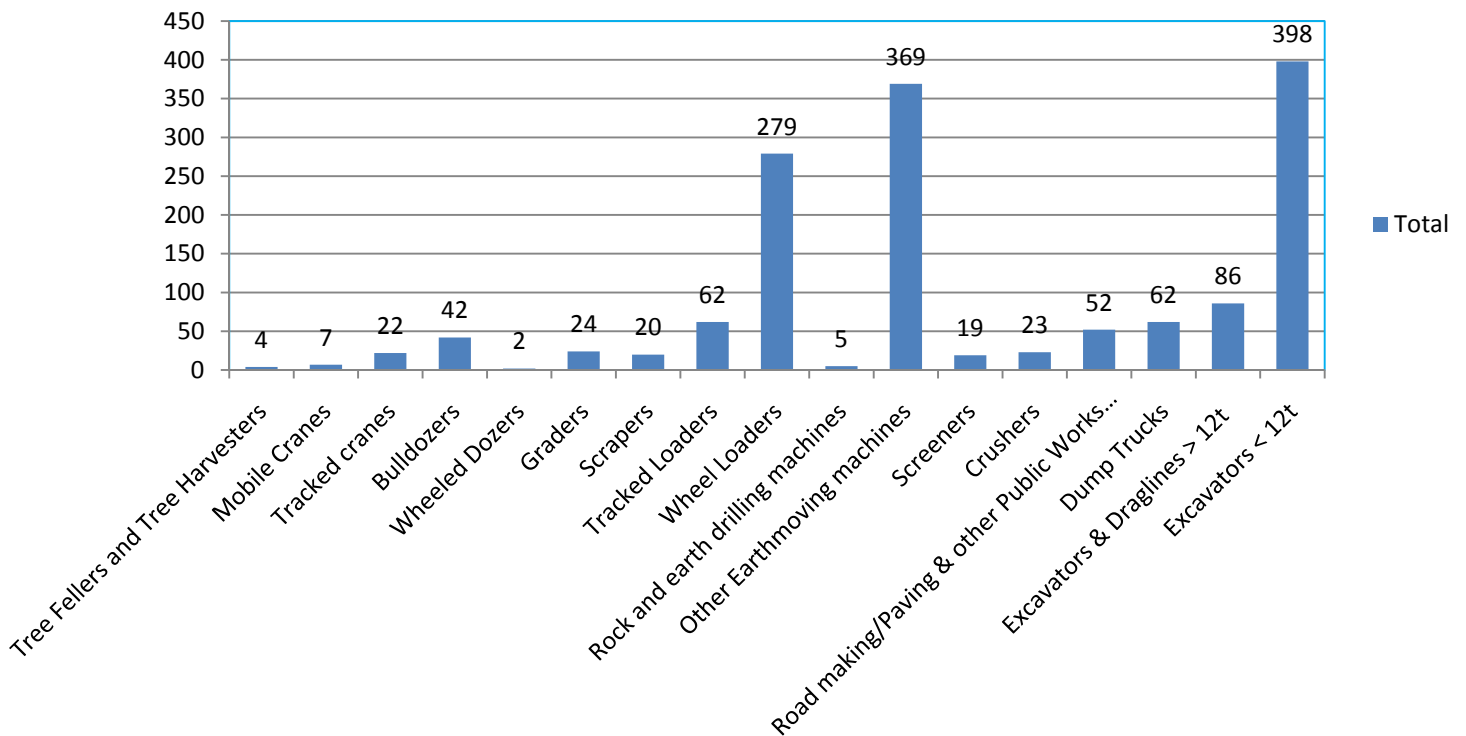
Skelton Sherborne Shipping Index January 2010

Total Australian Imports of Heavy Machinery



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" - Australia's largest international freight forwarder of mining & construction equipment

Australian Heavy Machinery Imports January 2010



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" - Australia's largest international freight forwarder of mining & construction equipment
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Skelton Sherborne Shipping Index January 2010

THE CHOICE OF HEAVY INDUSTRY

- The number of machines imported has fallen by 11% in January from December. This is the third consecutive month of decline. The total number of machines imported in January has fallen to 1476 compared to 1650 in December. Seasonally this is quietest time of the year so we are still not reading anything too sinister into these figures. Traditionally March is where we normally see a rebound in volumes post Christmas. We are experiencing very strong growth in used equipment volumes currently particularly from the USA and auction houses.
- The FOB (customs) value of equipment increased from \$131m in December to \$158m in January, an increase of \$27m.
- There was a noticeable decrease in Graders, Screeners and Crushers and Bitumen Mixing Machines, while Tree Fellers and Scrapers were up.
- Once again Excavators < 12t represented the category with largest number of units imported at 398 or 27% of the total imports.

- Other noticeably movements:

Tree Fellers and harvesters	UP	100%
Mobile Cranes	UP	75%
Bulldozers	DOWN	33%
Scrapers	UP	300%
Tracked Cranes	DOWN	42%
Graders	DOWN	29%
Screeners	DOWN	55%
Crushers	DOWN	51%
Bitumen Mixing machines	DOWN	100%
Other Earthmoving machines	UP	49%

- New finance contracts for Construction and Earthmoving equipment was 6m in December. Financing has been moving in a range between 3m to 6m a month since August 2009 and is still very low historically.

	AUD
May	28m
June	21m
July	9m
August	6m
September	3m
October	5m
November	4m
December	6m

- The [Baltic Shipping Index](#) is at 2714 as of February 22nd and is tracking downwards from its recent highs in mid December.
- To be notified of the release of the next Skelton Sherborne Shipping Index automatically you can [subscribe](#) to our news feeds.
- More specific information is available from Skelton Sherborne on request. Please note that we take confidentiality of our customers business very seriously. Only general and unrestricted information will be released and no particular importer/make/model will ever be identified. For further information please contact: Brad Skelton brad@skeltonsherborne.com Ph: + 61 7 3348 7810

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