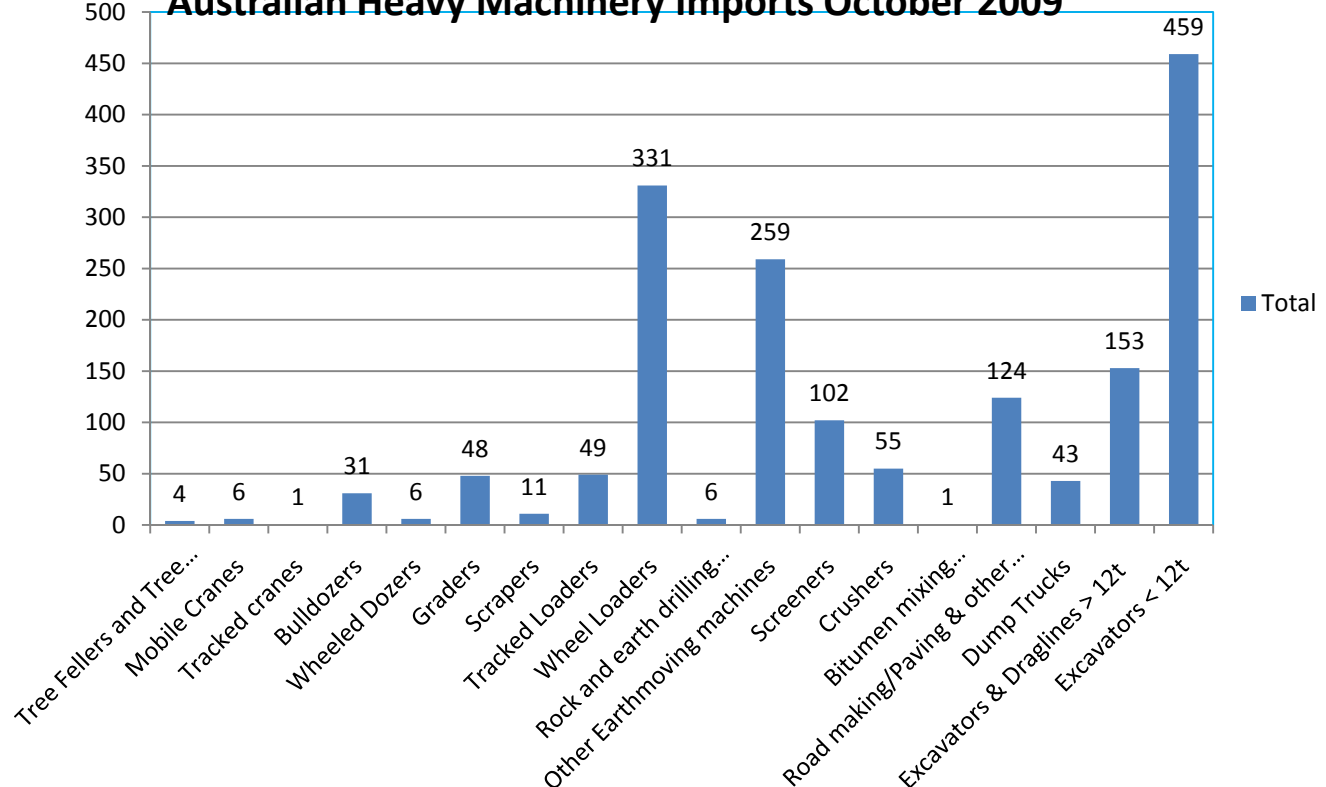




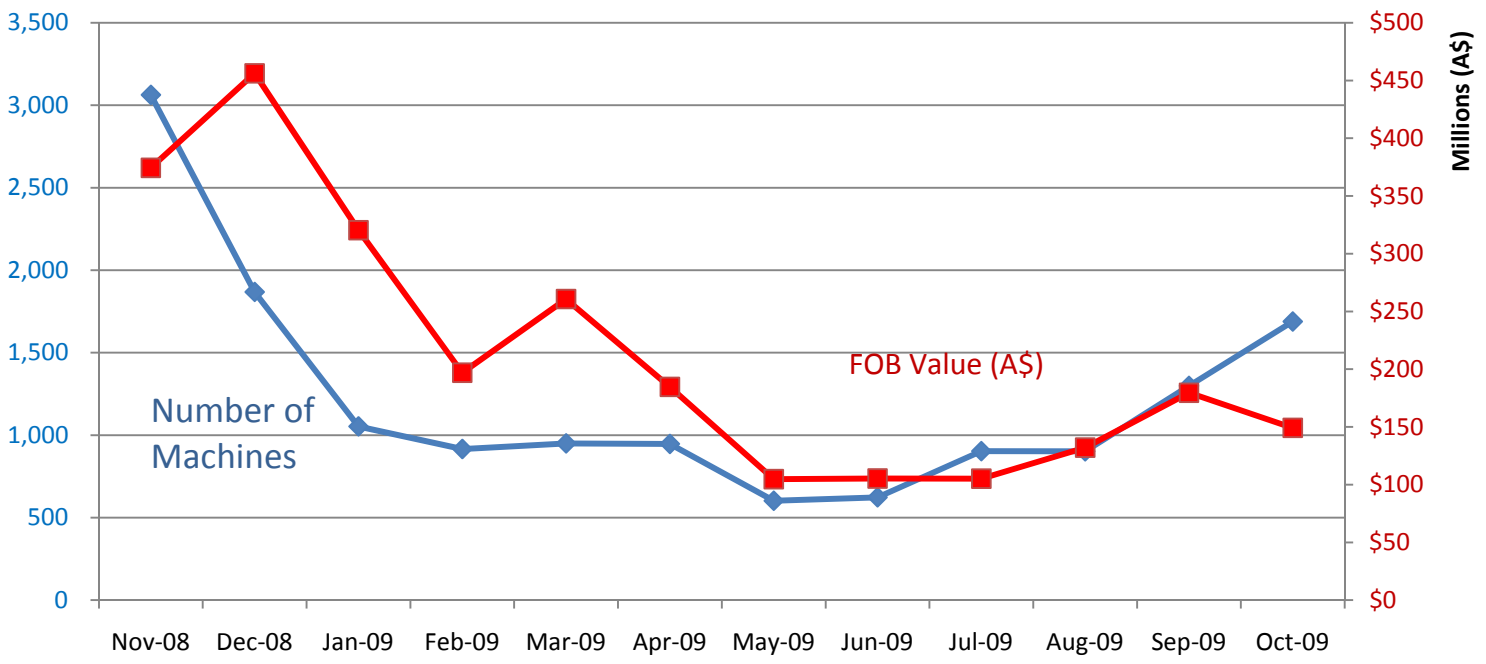
Skelton Sherborne Shipping Index October 2009

Australian Heavy Machinery Imports October 2009



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" - Australia's largest international freight forwarder of mining & construction equipment
www.SkeltonSherborne.com

Total Australian Imports of Heavy Machinery



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" - Australia's largest international freight forwarder of mining & construction equipment

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THE CHOICE OF HEAVY INDUSTRY

Skelton Sherborne Shipping Index

October 2009

- A recovery in the number of machinery imports has continued with 5 consecutive months of increases. The total number of machines imported in October improved considerably to 1689 up from 1299 in September, an increase of 30%.
- The FOB (customs) value of equipment decreased from \$180m in September to \$149m in October, representing an average value per machine drop of \$50k per unit.
- Most categories continued to see healthy increases in numbers of machines imported with noticeable drops in Bulldozers and Dump Trucks.
- Once again Excavators < 12t represented the category with largest number of units imported and leads for the third consecutive month at 459 units or 27% of the total imports.

- Other noticeably movements:

Tree Fellers	UP	100%
Rock and Earth Drilling Machines	DOWN	73%
Scrapers	UP	267%
Crushers	UP	358%
Wheel Loaders	UP	74%
Road Making / Paving Machinery	UP	188%
Dump Trucks	DOWN	44%
Bulldozers	DOWN	34%
Excavators & Draglines > 12t	UP	89%

- New finance contracts for construction and earthmoving equipment continued its downward trend falling further in September to 3m from a high of 28m in May. When will this bottom?

April	22m
May	28m
June	21m
July	9m
August	6m
September	3m

- The [Baltic Shipping Index](#) has set a record for 2009 as of this week and is currently at 4,661 as of November 20th. A recovery seems to be underway with the shipping market since a low point in early 2009.
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