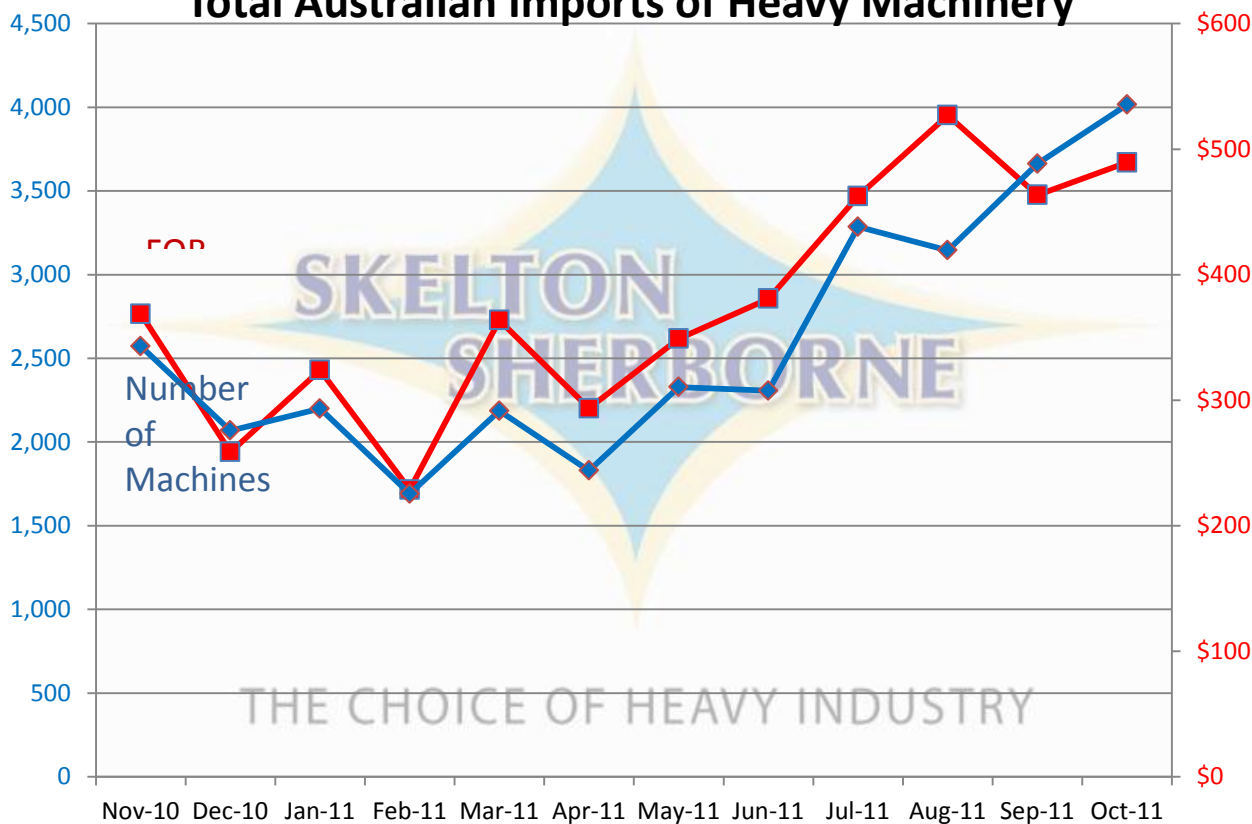




THE CHOICE OF HEAVY INDUSTRY

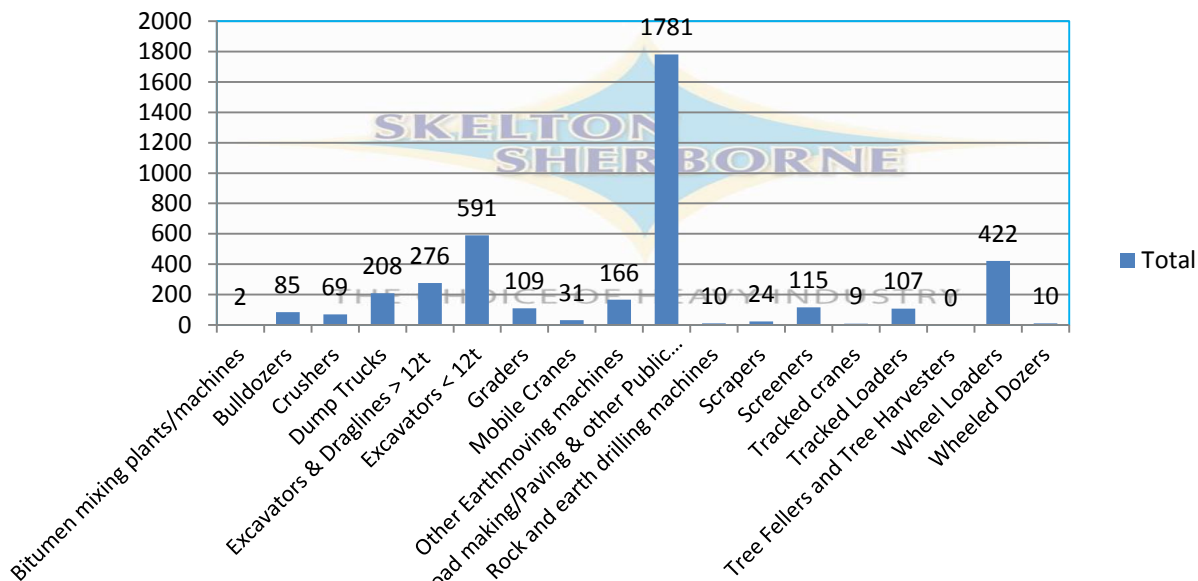
Skelton Sherborne Shipping Index October 2011

Total Australian Imports of Heavy Machinery



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" -

Australian Heavy Machinery Imports October 2011



Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" -
Australia's largest international freight forwarder of mining & construction equipment www.SkeltonSherborne.com

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THE CHOICE OF HEAVY INDUSTRY

Skelton Sherborne Shipping Index

October 2011

- Machinery import volumes in October increased by 10% to 4015 units. Customers are reporting that availability of good used equipment in the USA is declining. Concurrently the AUD is weakening against the USD and shipping lines like Wallenius Wilhelmsen, are increasing freight rates by about 10% blaming rising fuel costs. Therefore we are forecasting a slow down in volumes ex the North America.
- The Customs FOB value rose from \$463m in September to \$489m in September an increase of 10%.
- Significant movements in various categories are as follows:

Bitumen mixing plants/machines	UP	100%
Excavators & Draglines > 12t	UP	74%
Mobile Cranes	UP	244%
Other Earthmoving machines	DOWN	79%
Road making/Paving & other Public Works Equipment	UP	70%
Rock and earth drilling machines	DOWN	52%

- New finance contracts for Construction and Earthmoving equipment.

January 2011	4m
February 2011	4m
March 2011	40m
April 2011	9m
May 2011	26m
June 2011	19m
July 2011	10m
September 2011	25m

- The [Baltic Shipping Index](#) has increased from 2,153 in October to 1,895 in November.
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