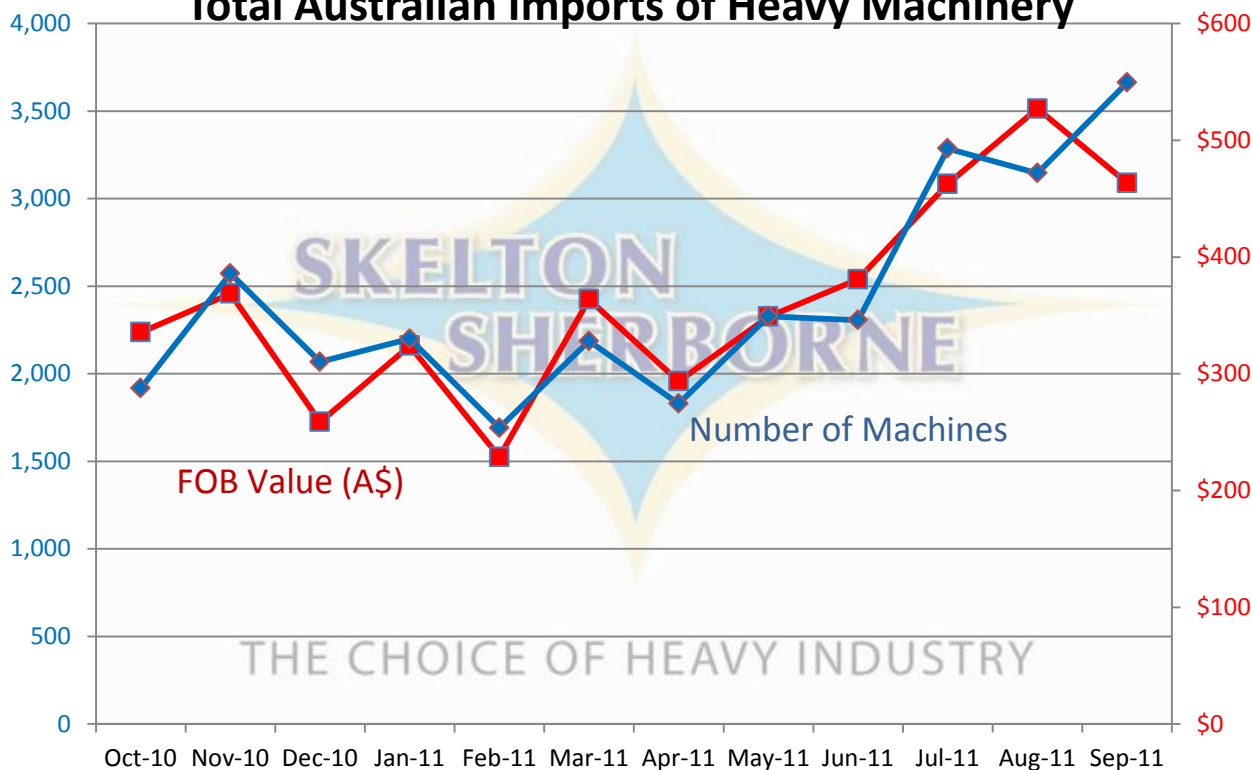




THE CHOICE OF HEAVY INDUSTRY

Skelton Sherborne Shipping Index September 2011

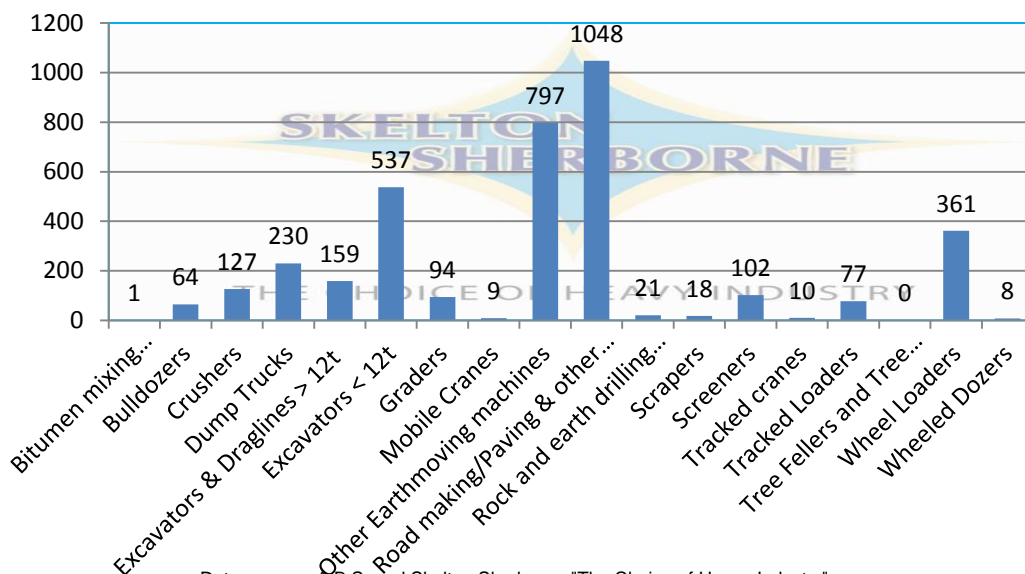
Total Australian Imports of Heavy Machinery



Oct-10 Nov-10 Dec-10 Jan-11 Feb-11 Mar-11 Apr-11 May-11 Jun-11 Jul-11 Aug-11 Sep-11

Data source : A.B.S. and Skelton Sherborne "The Choice of Heavy Industry" - Australia's largest international freight forwarder of mining & construction equipment www.SkeltonSherborne.com

Australian Heavy Machinery Imports September 2011



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THE CHOICE OF HEAVY INDUSTRY

Skelton Sherborne Shipping Index

September 2011

- Machinery import volumes in September increased by 16% to 3663 units. As forecast last month volumes continue to improve gradually. We are seeing increasing inquiries on used equipment from Europe as the fallout from the debt problems there flows through to contractors and dealers.
- The Customs FOB value fell from \$527m in August to \$463m in September a decrease of 12%.
- Significant movements in various categories are as follows:

| | | |
|---|------|------|
| Crushers | UP | 69% |
| Other Earthmoving Machines | UP | 120% |
| Road making/Paving & other Public Works Equipment | UP | 66% |
| Scrapers | DOWN | 42% |
| Screeners | DOWN | 44% |
| Tracked Cranes | UP | 233% |

- New finance contracts for Construction and Earthmoving equipment.

| | |
|---------------|-----|
| January 2011 | 4m |
| February 2011 | 4m |
| March 2011 | 40m |
| April 2011 | 9m |
| May 2011 | 26m |
| June 2011 | 19m |
| July 2011 | 10m |

- The [Baltic Shipping Index](#) has increased from 1,764 in September to 2,153 in October. RoRo carriers are seeing improving cargo volumes and we are seeing Wallenius Wilhelmsen frequently short-shipping booked cargo again.
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